

Manassas, Sep 23, 1870  
Mr. J. R. Kincheloe

Dear Sir, I regret that you left Manassas before I had a good talk with you. I believe you have a chance to make a good thing, in the way of a trade with Wm. Goodwin. I have been to Alexandria recently and am pretty well posted on the R. R. you know my facilities with the R. R. officials. I think the R. R. will run through Goodwin's land. Those persons on, or near the river, are opposed to giving the right of way, and are charging such exorbitant prices, where the road might go through them, that it will compel the company to move off from the river. If you conclude to make a trade with Mr. Goodwin I can be of decided advantage to you as soon as you effect a trade. In knowing what I do, I write out of my concern, as I may take hold with you. I am very anxious for you to see Goodwin at once, if you do not, he will build at Bristoe, and then he will not trade. Let me hear from you as soon as you can, and do not be afraid of the trade. It is a good one.

Yours Truly  
W. McLean

Accotink, Sept. 27, 1870

W. McLean

Dear Sir, Yours of 23<sup>rd</sup> inst. has just come to hand and reply I have to say that I am disposed to trade with Goodwin as his land is more convenient to me; but I think he ought to give Mr. Doner boot. You say that you think the R. R. will go through Goodwin's Land's but I can assure you that there is no more chance of its going through his Land than there is of its going over the Blue-ridge. The nearest the R.R. could possibly go to his Land is two miles and it may go on the lower line which is 4 or 5 miles off & I heard the engineer imply at doubt of the roads being built at all at present. I will be at Brentsville next Monday and will see Goodwin & if he is so disposed we may yet make a trade.

I am obliged to you for the interest manifested in my making a good trade & hope you will do what you can in my behalf.

Yours very Respectfully  
J. R. Kincheloe